

Philanthropic Practices in Israel

We asked Jewish Funders Network (JFN) members and other philanthropists about their philanthropic practices



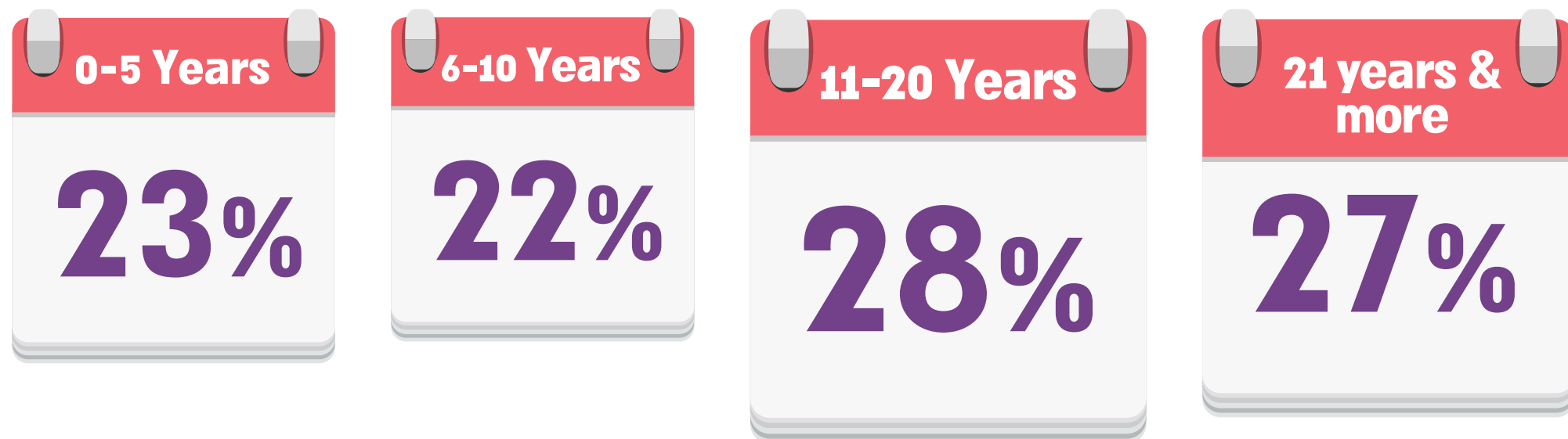
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For further information

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The Institute for Law and Philanthropy (ILP) ►

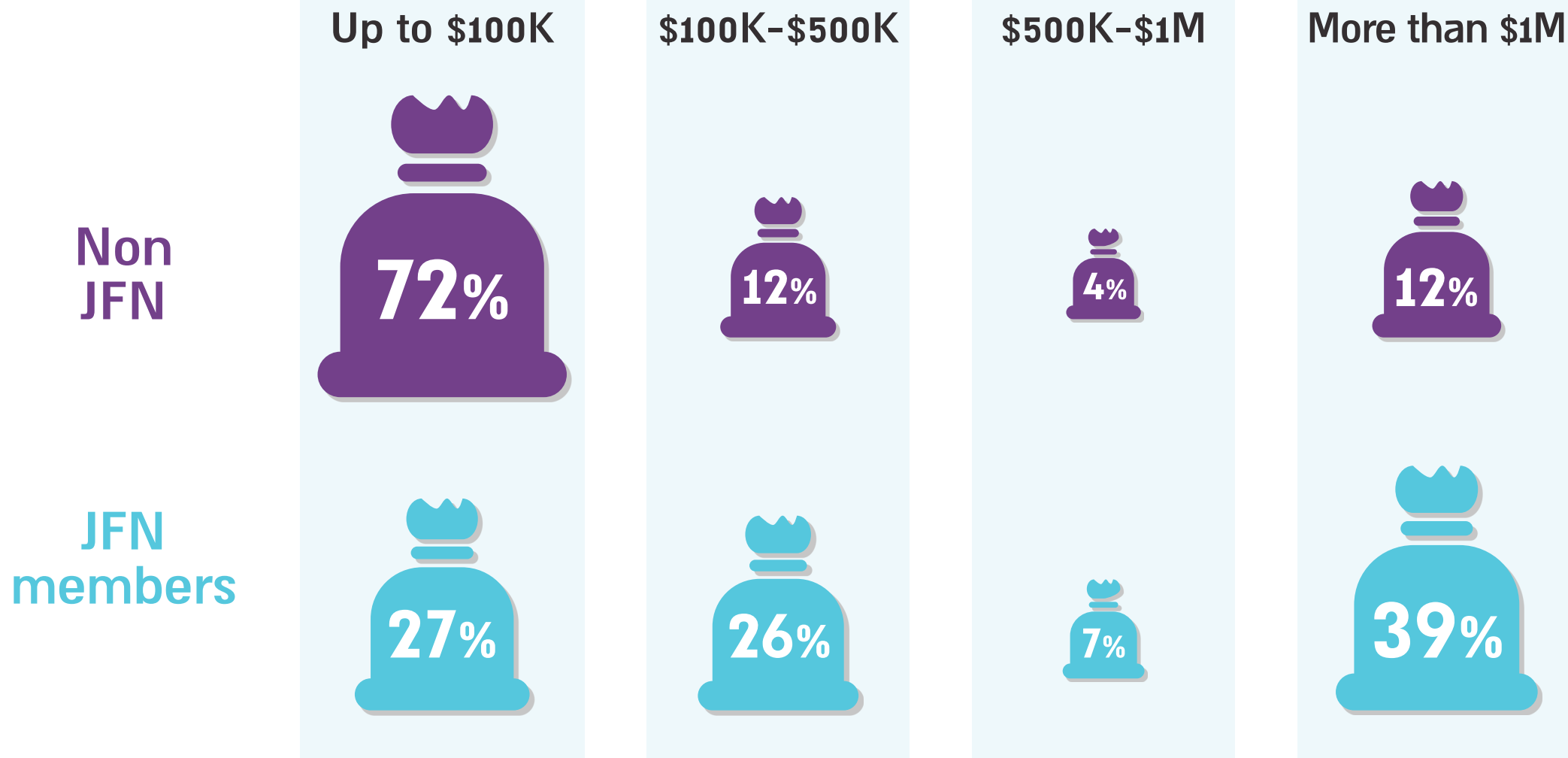
?1 How long have you been giving in Israel?



20% of Israeli donors have been giving for over 21 years compared to 31% of non-Israeli donors whom have been giving for over 21 years

?2

How much have you given to causes in **Israel** in the past 12 months?*



*Note: This study was conducted amongst wealthy donors with high commitment to charitable giving

?3

In choosing to give,
how likely are you
motivated by...?

Personal
& **social**
motivations
are a mix

91%
Social
responsibility

78%
Social
justice

66%
Tikun Olam
(Repairing the world)

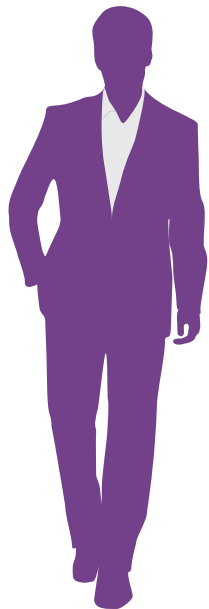
93%
Sense of
purpose

81%
Personal
satisfaction

50%
Becoming a
role model

39%
Leaving a
legacy

18%
Recognition



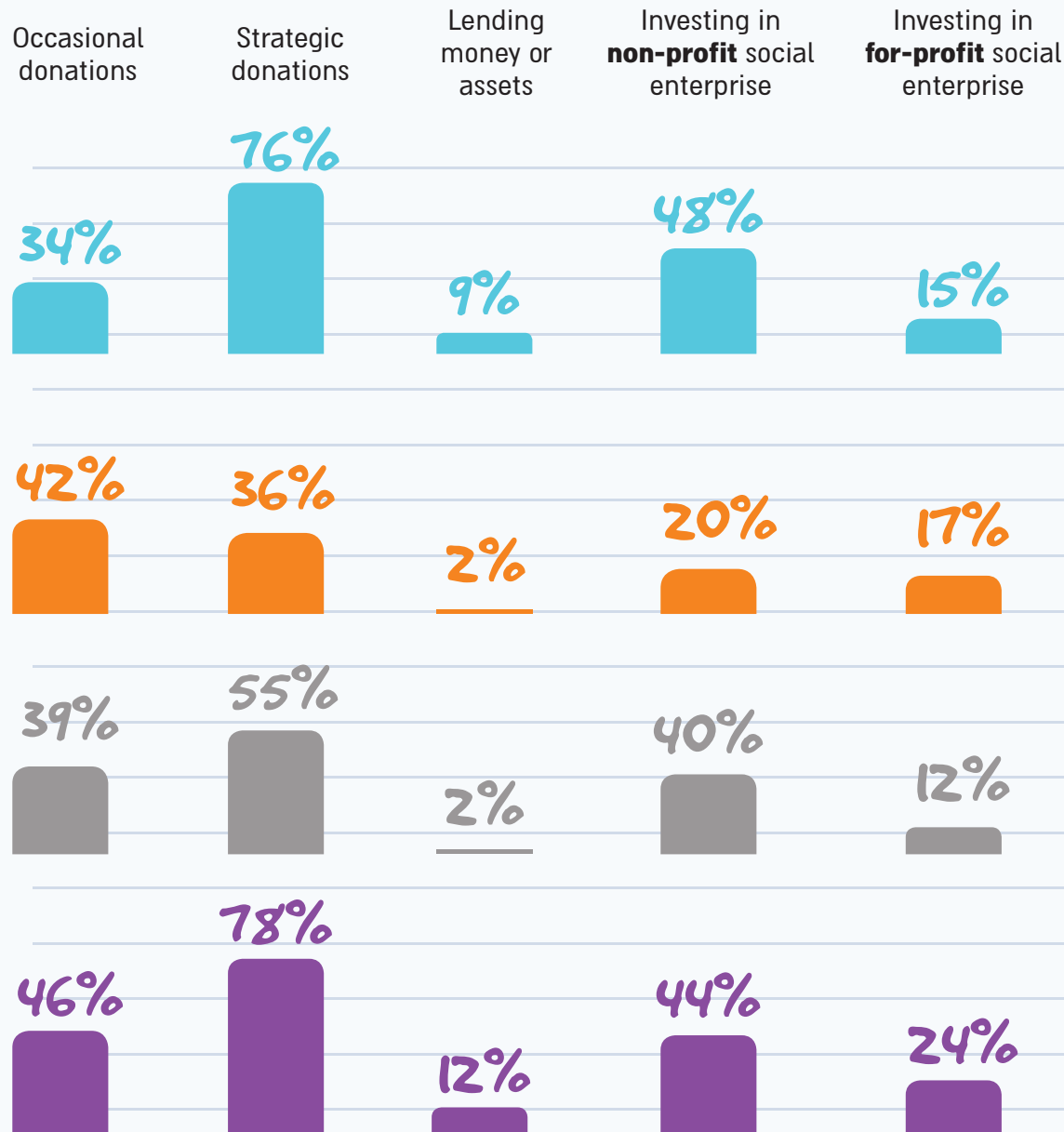
Responses reveal that **inner personal**
motivations are stronger than motivations of
outer appreciation



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?4

What types of philanthropy would you say you practice?



JFN members tend toward sophisticated, business-like philanthropic practices

Responses reveal that market-investment related practices are adopted, but for-profit practices are still limited

Non Israeli donors choose strategic donations significantly more than Israelis do. Non Israelis also tend to prefer for-profit giving more than Israelis do

?5 What types of legal services do you rely on to direct your philanthropic giving?

Israeli donors rely significantly less than other donors on estate & tax planning



Tax planning

Israeli

26%

Non Israeli

47%



Estate planning

Israeli

10%

Non Israeli

28%



Business transactions

Israeli

12%

Non Israeli

21%



Negotiation & contract with beneficiaries

Israeli

25%

Non Israeli

33%

?6

Are tax benefits important to you?

Tax benefits are more important for those receiving them in Israel and USA than for those receiving them elsewhere



Receiving tax benefits
in Israel

Highly
important

17%

Moderately
important

68%

Not
important

15%



Receiving tax benefits
in USA

21%

63%

15%



Receiving tax benefits
elsewhere

16%

46%

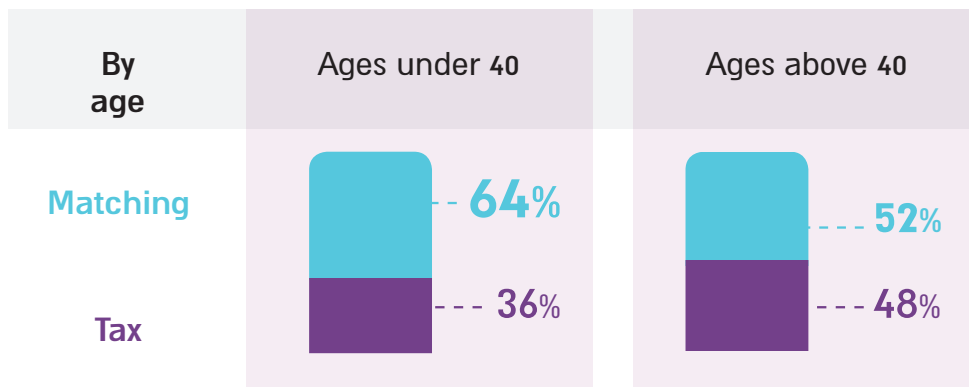
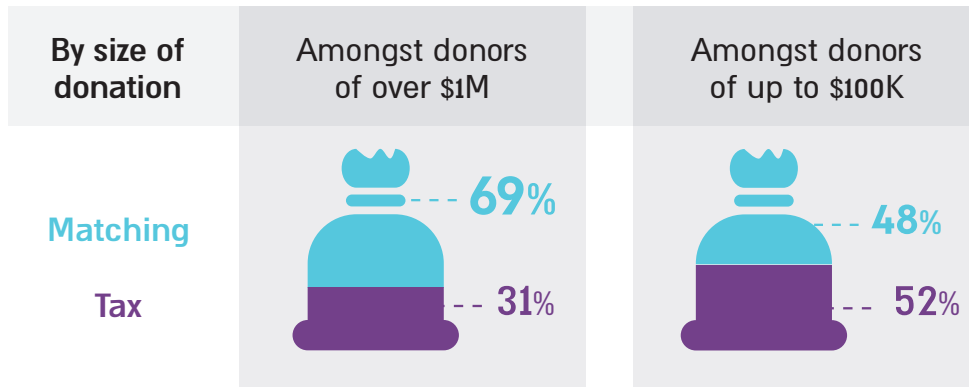
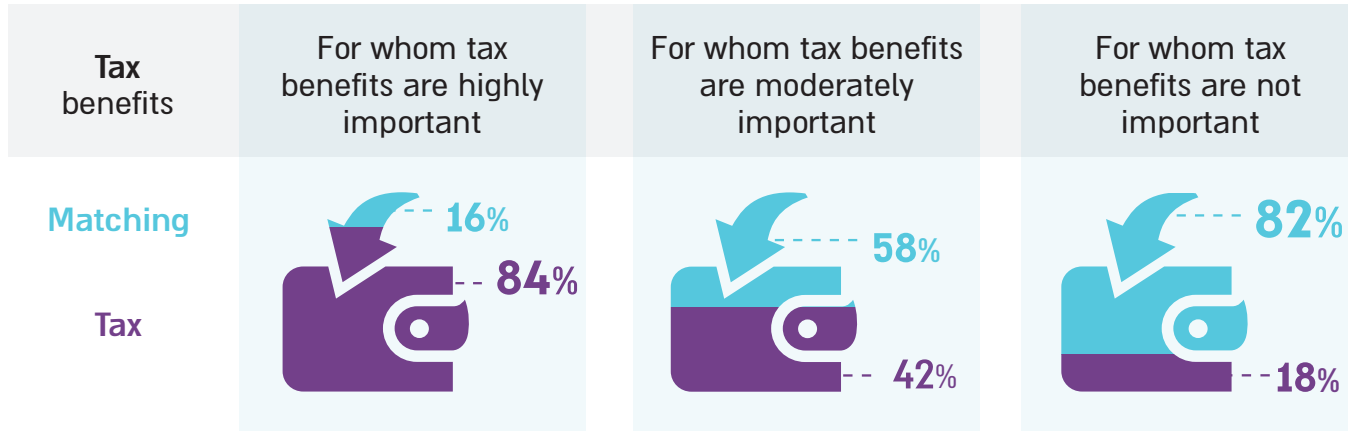
38%



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?7

Donating with a tax benefit or having your donation matched by private funds.
What would you prefer?



Respondents in general tend to prefer matching over tax benefits

Responses are in correlation with degree of importance of tax benefits

The preference for matching grows with size of donation. It is also stronger among young adults under 40

?8

From your experience and to your knowledge, what are the main barriers to philanthropy in Israel?



Thank You

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